**Career Summary**

* 8+ years of Operations, General Management, and Sales and Marketing experience in the Automation, Training and F&B domains
* Expertise in Java, Python, and Web Application Development, Product Management, Team Management, and Operations
* General Administrative, Operational and Financial Experience of 2 years for self-owned F&B Start Up.

**Professional Experience 08 Years 09 Months**

***Training Specialist - NIIT Pvt Ltd 2015 –2020***

* Provided Corporate Level IT Training
  + Australian High Commission – Excel Basics and Advancements – Mid Level Staff – 60 Candidates over 4 days
  + Embassy of Sweden on Excel – Excel Basics – Mid Level Staff – 15 Candidates
  + LIC – Introduction to Web Development – Junior Development Staff - 20 Candidates
  + WESEE Naval Training Center - Introduction to Python – 5 Naval Officers and 3 Research Scientists
* Conducted Collegiate Level Training for students at college and center level. Also aided the placement team by conducting technical sessions for students when required on Python, Java, Web Development, C, C++ and Excel
* Received the Inspiring Mentor Award for consistent and skilled delivery out of a pool of 20

***Mousebelly Food and Beverages Pvt Ltd 2018***

* Opened a startup with a colleague and students of NIIT to provide Home Made food to customers in Delhi/NCR made by Home Chefs.
* Provided Equity Finance of 3.5 Lakhs INR to the startup along with design and development of the website platform
* Managed 10+ home chefs, 2 delivery boys, 60+ customers and internal staff to meet monthly meal order delivery
* Catered to the financial and operations aspects of the startup. Also assisted the colleague with Sales and Marketing

***Sr. Field Service Engineer – Honeywell Automation India Ltd 2010-14***

**General Management**

* Technical and Commercial Management of 40+ sites of the Gurgaon Region where Building Automation Solutions Systems were in place
* Project sale and execution of small and large order jobs ranging from 5 to 50 Lakhs at the various sites in the region

**Planning**

* Part of the India Central Sales Planning Team in Pune which aided in Technical Solution Development and Sales Estimation of Projects valued greater than 20 Lakh across India

**Technical Operations**

* Provided Building Automation Solutions and managed a team of 10 engineers and technicians at Terminal 3 IGI International Airport
* Created 3 software applications for clients to improve monitoring of consumption of facilities leading to improved revenue recognition
* Managed a team under the Runway Field Operations team for 4 months consisting of 10 off role engineers and 20 technicians
* Awarded the Bronze Star Award for increasing the value of the Project substantially through Service Delivery.

**Education**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Institute** | **Year** | **Remarks** |
| IPMX | IIML | 2020-21 |  |
| B. Tech., CS Engineering | ITS Engg College – UPTU | 2006-10 | Hons Student with 4th Rank in Branch |

**Academic Projects**

* **Financial Analysis of the FMCG Sector in India**
  + Applied Porter’s model and analysis of financial trends within the industry along with a study of the ESG outlook of the sector
  + The project helped me understand the investment portfolio within the sector where a move towards short term investments as opposed to long term investments is in vogue

**Certification**

* NIIT Diploma – Java Specialization in 2015

**Extra Curriculars**

**Club activities**

* Elected member of the IT club where I conducted and arranged IT related sessions to help with placements for 50+ students
* Elected member of the Global Ranking Team in which I was working in a team to get the college recognized in global rankings for FT, QS and similar platforms
  + Major tasks were data gathering and preliminary analysis of past alumni through surveys.
  + Held interactive sessions with alumni to apprise them of the progress and resolve any queries.

**Hobbies**

* Enjoy playing the guitar and playing badminton
* Enjoy watching movies